




























# 2017/2018 Mercedes-Benz Models

For additional program details, please call Mercedes-Benz at 1-866-628-7232 or send an email to FleetOperations@mbusa.com. Incentive amount is valid from 11/1/17 to 11/30/17.

Sedans & Wagons	CLA	From \$32,400*	C-Class	From \$39,500*	E-Class	From \$52,150*	S-Class	From \$96,600*	Mercedes-Maybach	From \$166,200*	E-Class Wagon	From \$62,300*	
													
	2017/2018 Incentive: \$1,250/\$1,250		2017/2018 Incentive: \$2,500/\$1,750		2017/2018 Incentive: \$2,500/\$2,000		2017/2018 Incentive: \$5,500/\$1,500		2017/2018 Incentive: \$4,500/\$500		2017/2018 Incentive: \$1,500/\$500		
	Coupes	C-Class	From \$42,650*	GLC Coupe	From \$45,950*	E-Class	From \$54,550*	GLE Coupe	From \$69,650*	CLS	From \$74,850*	S-Class	From \$122,750*
													
		2017/2018 Incentive: \$2,000/\$1,000		2017/2018 Incentive: \$500/\$500		2017/2018 Incentive: \$3,500/\$1,000		2017/2018 Incentive: \$500/\$500		2017/2018 Incentive: \$2,500/\$500		2017 Incentive: \$3,000	
		SUVs	GLA	From \$32,850*	GLC	From \$39,150*	GLE SUV	From \$52,000*	GLS	From \$68,700*	G-Class	From \$122,400*	
													
2017/2018 Incentive: \$1,250/\$1,250			2017/2018 Incentive: \$1,500/\$1,500		2017/2018 Incentive: \$1,500/\$1,500		2017/2018 Incentive: \$1,750/\$1,000		2017 Incentive: \$500				
Roadsters & Cabriolets	SLC		From \$47,950*	SL-Class	From \$86,950*	C-Class Cabriolet	From \$50,900*	E-Class Cabriolet	From \$62,600*	S-Class Cabriolet	From \$131,400*		
													
	2017/2018 Incentive: \$1,500/\$1,000		2017/2018 Incentive: \$2,500/\$1,500		2017/2018 Incentive: \$2,000/\$1,000		2017/2018 Incentive: \$3,500/\$500		2017 Incentive: \$5,500				
	smart	ICE Cabriolet	From \$18,900*	ICE Coupe	From \$14,650*								
													
2017 Incentive: \$500/\$1,000/\$1,500**		2017 Incentive: \$1,250/\$1,750/\$2,250**											
Electric Drive						B-Class	From \$39,900*	Cabriolet	From \$28,000*	Coupe	From \$23,800*		
													
					2017 Incentive: \$3,000		2017 Incentive: \$500/\$2,000^		2017 Incentive: \$500/\$2,000^				

Fleet incentives available on all MY2017 and MY2018 Mercedes-Benz models except the SLS AMG, unless otherwise noted. All incentive amounts are subject to change without notice and should be confirmed with your dealer at the time of transaction. \*Suggested starting MSRP excludes all options, taxes, title, registration, transportation charge, and dealer prep fee. Actual prices may vary by dealer. \*\*\$1,250 incentive on ICE coupe gas model and \$500 incentive on ICE cabriolet gas model is applicable with Mercedes-Benz Financial Services special lease programs. The \$1,750 incentive on the ICE coupe and \$1,000 incentive on the ICE cabriolet gas models only is applicable with Mercedes-Benz Financial Services special APR programs. The \$2,250 incentive on the ICE coupe gas model and \$1,500 incentive on the ICE cabriolet gas model applies when own source of funding is utilized and is not applicable with Mercedes-Benz Financial Services programs or products. ^\$500 incentive on Cabriolet EV model and Coupe EV model is applicable with Mercedes-Benz Financial Services special lease programs. The \$2,000 incentive on Cabriolet EV model and Coupe EV model applies when own source of funding is utilized and is not applicable with Mercedes-Benz Financial Services programs or products. 11/1/17



Mercedes-Benz  
STAR ACCESS<sup>SM</sup>